



POSITIVE IMPACT

SPECIAL EDITION

ANNUAL REPORT FOR FRIENDS OF THE MINNESOTA AIDS PROJECT

SPECIAL EDITION • 2004 ANNUAL REPORT

Good News in the Fight to Stop HIV

More Minnesotans are living with HIV today than ever before. The good news is they are living. New medications, access to health care and supportive social services have all come together to extend and improve the quality of life for those with HIV.

MAP envisions a world free of AIDS.

Our mission is to leader Minnesota's fight to stop HIV through advocacy, education and services.

More good news – there are successes to report in HIV prevention. Although we have not eliminated new infections, we have significantly slowed the rate of new infections. With the number of people living with HIV higher than ever, we would expect to see infection rates grow just as quickly. But, that has not been the case. The rate of new infections has remained level. Why? Because HIV prevention works.

It is compassionate communities and people who improve the lives of individuals living with HIV. MAP provides essential services to connect people to health care and enhance this care through peer-based education and independent living support.

MAP works to stop new infections through education. Some education is wide-ranging and generally intended to promote HIV awareness throughout Minnesota. Other education activities are very targeted and to some, even controversial, though we do what science has proven to work.

MAP speaks out with a clear and informed voice guiding policies – both in the public and private sectors – to provide access to health care and social services, effective prevention education, and fair treatment for those affected by HIV.

It's good there is some good news to report in the fight to stop HIV. But, we have yet to realize our vision of a world free of AIDS. MAP is committed to realizing that vision by providing steady leadership for Minnesota's fight to stop HIV.

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Minnesota AIDS Project™

Positive Impact is a quarterly publication of Minnesota AIDS Project. This is a special edition of *Positive Impact*, which provides our report to the community about MAP's work in 2004.

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The mission of the Minnesota AIDS Project is to lead Minnesota's fight to stop HIV through advocacy, education and service.

MAP AIDSLine: 612-373-AIDS
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www.mnaidsproject.org

Meeting Minnesota's Expectations for Leadership in the Fight to Stop HIV

Minnesotans expect MAP to provide leadership in the fight to stop HIV. They expect us to provide education and prevention services in communities that are most vulnerable to new infections. They expect us to be available to anyone living with HIV who needs help accessing life-saving health care and social services. And, they expect us to make sure Minnesota stays smart by adopting policies that advance, rather than block our fight to stop HIV. Simply put, Minnesotans expect to see MAP on the frontlines of the epidemic.

You expect the right things from us.

With nearly two-thirds of new HIV infections in Minnesota affecting gay and bisexual men, MAP is Minnesota's largest provider of HIV health education and prevention services for gay and bisexual men. Our PrideAlive volunteers reached 40,000 gay and bisexual men through outreach activities during 2004.

With one-fifth of the state's new infections reported among African-born residents, we developed legal expertise to help those at risk or living with HIV get past their first barrier to seeking health services — answering legal questions about their residency status. And now MAP is working with African community leaders to develop new strategies to promote prevention and awareness about HIV testing in these richly diverse communities of new Minnesota residents.

With the number of people living with HIV having steadily risen over the past decade, the need for life-prolonging medical and social services is more critical than ever. Last year MAP opened its doors wide to nearly half of those in Minnesota living with HIV, and our staff make getting and keeping health care the number one priority.

MAP continues to be a strong voice for progressive action at the Minnesota State Capitol — recognized for by the Minnesota Council of Nonprofits for advocacy leadership. MAP is a leading advocate for comprehensive sexuality health education in Minnesota's schools to ensure young people have the information to stop HIV today and in the future. MAP works to make sure public resources continue to move us toward our goal of health care access for all, including those living with HIV. And, we make Minnesota's voice heard in Washington, D.C. to influence global initiatives aimed at ending the AIDS epidemic throughout the world.

Like many nonprofit organizations, MAP is managing the challenge of continuing to do more with less. Declining public funds and increased competition for private dollars is as real for MAP as for any nonprofit doing important work.

But when it comes to HIV, something more than just tight budgets is driving the reductions. The reductions are not because HIV is no longer seen as a public health crisis — there were approximately 40,000 new infections this past year in the United States — the problem is how some have tried to turn the health concern into a political issue. That's the reality we face in the fight to stop HIV.

We have been effective in facing this reality with your support. Your financial support says you believe we need to fight this epidemic with all we've got. And, it says you believe MAP is providing the leadership Minnesotans expect for the fight to stop HIV. We thank you for that vote of confidence, and on behalf of the MAP board, staff, volunteers and the communities we represent and serve, we commit to you our continued leadership in Minnesota's fight to stop HIV.

Sincerely,

Parker Newcomb
MAP Board Chair

Lorraine Teel
MAP Executive Director

HIV “By the Numbers” in Minnesota

More people are living with HIV in Minnesota than ever before.

Approximately, 5,000 people were reported to be living with HIV in Minnesota in 2004. It is estimated that at least an additional 2,500 are infected with HIV but do not know it. The fact that more people are living with HIV is good news - it is a sign of the impact of improved treatments. However, the expanding number of people surviving and thriving with HIV indicates a sustained need for health and social services and an increased emphasis on prevention as the prevalence pool is expanded.

New infection rates stabilize

There were 307 new cases of HIV reported in Minnesota during 2004, up 11 percent from the previous year. In contrast, in 2003 we saw a 13 percent decline. It illustrates what Minnesota Department of Health officials have long said, “There is no such thing as a one-year trend.” A look back through the past five years gives us a better sense of what is happening. We see that the number of new infections in Minnesota has remained constant at about 300 new cases reported per year. This tells us the rate of new infections has remained relatively flat, and given the dramatic increase in the number persons living with HIV who could potentially transmit the virus; this is an indicator that our prevention efforts are producing results.

Emerging epidemic among African-born residents

Of the new HIV infections diagnosed in 2004, 20 percent were among African-born persons living in Minnesota. This trend has been true for the past three years. Clearly the global epidemic is in our own back yard. Nearly 60 percent of the new infections among African-born individuals affected women. Although the African communities comprise less than one percent of the total Minnesota population, they represent nine percent of Minnesotans living with HIV.

Gay and bisexual men continue to constitute largest part of epidemic

HIV continues to significantly affect gay and bisexual men. 44 percent of those newly diagnosed with HIV in 2004 identified male-to-male sex as the only transmission risk factor. Male-to-male sexual transmission was cited as a factor for 84 percent of the new infections among white men and 72 percent of the infections reported among African American men and 85 percent among Latino men.

African Americans disproportionately affected

African American communities in Minnesota continue to be disproportionately affected by HIV. 20 percent of the new infections reported during 2004 were among African Americans.

Rates among women, particularly women of color, grow

While women made up approximately 25 percent of newly reported adult and adolescent infections in Minnesota in 2004, 77 percent of these new infections were among women of color. Women comprise 22 percent of all those living with HIV in Minnesota.

Suburban impact continues to grow

In 2004, 35 percent of the new infections reported were in Twin Cities’ suburbs, particularly the western suburban area. This represents a growing trend. By comparison, 40 percent were in the City of Minneapolis and 14 percent in Saint Paul.

Statewide impact

Historically, about 90 percent of the new infections diagnosed in Minnesota have occurred in Minneapolis, Saint Paul and the surrounding seven-counties. This has not changed over time. While 87 percent of

the state’s counties have reported HIV infections, approximately 40 percent of the infections reported in Greater Minnesota are concentrated in the Duluth, Rochester and St. Cloud areas.

Epidemic has cross-generational impact

In 2004, 19 percent of the new infections reported were among young people between the ages of 13 and 24. And, the average age of newly reported cases from 2002 – 2004 were in individuals in their early thirties. We have seen that average age increasing steadily over the past decade.

STDs a significant risk for youth; syphilis reemerges among gay/bi men

The most commonly-reported sexually transmitted infections in Minnesota are Chlamydia and Gonorrhea. Almost 70 percent of the cases are reported among young people between 15 and 24. After being practically eliminated in Minnesota during the 1990s, syphilis cases increased by 133 percent between 2000 and 2001 and another 71 percent between 2001 and 2003. Over two-thirds of the new cases were among gay and bisexual men, with nearly one-half of these cases involving co-infection with HIV. These patterns raise concerns about a potential surge in new HIV infections among gay and bisexual men.

This information is based upon the Minnesota Department of Health 2004 HIV Surveillance Report, April, 2005. The Minnesota AIDS Project compiled the information. Visit the Minnesota Department of Health Web site to review complete 2004 HIV Surveillance report: HIV/AIDS Surveillance Report – 2004

The Power Of One

Volunteers have always been a driving force within MAP, and they continue to help us further our mission in new and important ways. In 2004 MAP's 1,453 volunteers donated more than 9,000 hours helping us reach 49,854 individuals with information, education, advocacy and services. Volunteers provide rides to medical appointments for individuals living with HIV, work with PrideAlive doing outreach prevention activities, educate the public at the State Fair and support our many special events. Together, they extend our reach into the community.



Randy Fuller

Randy Fuller is just one of the many people devoting time, energy and talents to MAP.

In 1999, Randy tested positive for HIV. He was living in South Carolina and called the hotline of a local HIV clinic. They answered his questions and connected him to the resources he needed.

Randy moved to Minneapolis in 2001, and wanted to find a way to give back to the kind of organization that had

helped him so much when he was first diagnosed. A full-time hair-dresser, he was coming into contact with people every day that he knew had access to resources and connections that could be of major benefit to a non-profit organization – and were only waiting to be asked. He and a client decided to organize an event that would benefit the Minnesota AIDS Project, and also introduce a new group of people to the work we do. Randy and the other volunteers that helped organize the event decided to make it an annual affair, now known as Big Hair Mania. With Randy's hard work on things like sponsorship, entertainment, and publicity, the second annual event doubled its attendance and the funds raised.

His commitment to HIV prevention and awareness is evident to everyone who meets him. Randy has done more than raise money with this event. He has raised awareness and inspired a community.

For more information about volunteer opportunities at MAP, contact Jessica Franken, 612-341-2060, 800-248-2437 or volunteer@mnaidproject.org.

Working to Stop HIV From day

1

The story of Minnesota AIDS Project began in 1983. Bruce Brockway, the first Minnesotan to be diagnosed with AIDS, and a small group of dedicated volunteers founded the Minnesota AIDS Medical Project.

Throughout the years, Minnesota AIDS Project (MAP) has continued to build on Bruce Brockway's vision of a world without AIDS. A strong leader in the fight against HIV in Minnesota for over twenty years, MAP has grown and evolved to meet the changing needs of people living with HIV, and many new programs and services have been added to the original blueprint of the agency.

SERVICES: Stopping the devastating effect HIV has on people's health by ensuring they have access to health care and support for self-care and independent living.

- Benefits Counseling*
- Case Management*
- Emergency Financial Assistance*
- Housing*
- MAP AIDSLine – Information & Referral*
- Transportation*

EDUCATION: Stopping new infections by providing effective education, especially for those at highest risk.

- Community Forums*
- Minnesota Teens for AIDS Prevention (MNTAP)*
- Positive Link – Health Education & Prevention for Positives*

- PrideAlive – Gay/Bisexual Men's Health Education*
- Street Outreach – Health Education in Substance Using Street Communities*
- Wise @ Work*

ADVOCACY: Stopping the "social disease" of HIV by giving the public current and accurate information, helping individuals use their legal protections responsibly, and creating smart public policies.

- Advocacy*
- Legal Services*
- MAP Advocates Network – Education and Mobilization*
- Media Relations*
- Public Policy Research*

The Green Van Can:



Roger Moore

In 2004, Roger, MAP street outreach worker connected with 2,000 people, mostly African American men who are active substance abusers. He provided individualized counseling to 139 of them and of those, 17 were assessed to determine their need for substance abuse treatment. Roger successfully placed seven people into treatment.

This is a huge accomplishment when working with active substance abusers. MAP's ability to engage this hard-to-serve population in intensive and ongoing consultations about reducing risk behaviors – let alone engaging them in the difficult process of getting into treatment – is effective because MAP utilizes proven strategies that work.

Roger helped Joe get into a 60-day treatment program at Pride Institute. Roger spent time getting to know Joe and provided an assessment to determine his need for treatment, and then worked with a contact at Pride Institute to arrange a quick placement.

But, this didn't all happen in just a day or two. It took over a year to get to this point. And while Roger played a critical role, different parts of MAP came together to make this happen.

Working the Streets; Connecting to Care

You see, Joe first came to MAP as a person living with HIV who needed housing. Well over a year ago, he worked with Geri, MAP housing specialist who helped Joe get into a new apartment. While it was great to stabilize Joe's housing, Geri sensed it would be difficult for Joe to keep his new home if he didn't start to address the impact his use of crack cocaine, other drugs and alcohol were having on his life. She suggested he might want to talk with Roger.

Stopping the devastating effect HIV has on people's health by ensuring they have access to health care and the services they need to use that care

Geri kept checking in with Roger to see if he had heard from Joe. This went on for months and months; no word from Joe. But, Roger knew he would call when he was ready. Finally, Joe called. He wanted to talk with Roger about treatment. "Things" were getting in the way and he was afraid he might end up on the streets again. It only took Roger a few days to successfully place Joe in treatment.

Each trip Roger makes in MAP's outreach van takes him back to the people he knows on the streets and maybe another breakthrough.

PRIDE *alive*
A PROGRAM OF THE MINNESOTA AIDS PROJECT

PrideAlive

ON THE FRONTLINE OF HIV PREVENTION

PrideAlive is gay and bisexual men working together to promote, create and sustain a healthy community. We work to inspire individuals to become involved in health education, social interaction, political action, and civic participation. We envision a community that empowers queer men to make health-promoting choices and to serve as leaders, mentors, and partners in the fight against HIV and STDs, homophobia, and heterosexism.

Stopping HIV by providing effective education, especially for those at highest risk.

PrideAlive made 40,000 outreach contacts during 2004. This phenomenal work happened because we are building a community of gay men who are committed to creating a healthy future. Charles Sexton is one of those men:

One Friday afternoon during the fall, Charles Sexton and three other PrideAlive guys were heading off to a local beach to do outreach. They had been going to this popular public site routinely for several months and they were finally getting the "regulars" to come up and chat with them about a lot of different things, but most importantly, about managing HIV and STD risk. This was a big step! Finally, the opinion leaders in this social network were making themselves available to learn about safer sex. Even more impressive was the fact we had an informed, well-trained and enthusiastic group of PrideAlive volunteers out there – like Charles – doing the work.

Charles came to PrideAlive earlier during the summer after seeing the MAP PrideAlive outreach team working at Trikkx bar. He approached Michael, MAP health education coordinator, and asked how to get involved with PrideAlive. Michael suggested Charles come to one of the regular Tuesday Night volunteer gatherings at MAP's Queer Space. Charles had a good time that first night.

It was a friendly, welcoming atmosphere. And he continued to be involved with Tuesday night volunteer activities at MAP. Finally Charles stepped forward to ask how he could get involved with the outreach team. MAP PrideAlive staff worked closely with him to provide pointers about how to do the outreach work. He also started attending regular PrideAlive outreach team meetings where he got more outreach skill training and more information about HIV, STDs and queer health.

Charles is a pretty busy guy with his job and other things going on in his life. But, now he pulls anywhere from four to six outreach shifts a month in addition to the outreach team meetings and participating in other PrideAlive activities. Why does he do it? "It's fun, but part of the enjoyment is knowing that something I'm doing is actually making a difference," he says.



Charles Sexton

On a personal level, Charles says being involved in PrideAlive has made him take a second look, as he says, "at the things I was doing in the past in terms of risk – I needed to stop what I was doing."

MOVING FROM CRISIS TO ANSWERS; Starting with a Phone Call

There were 5,300 calls to the MAP AIDSLine in 2004. Sometimes the caller is just looking for general information about HIV. Sometimes the caller needs help assessing their HIV risk or getting to and through the testing process. And sometimes, it is a call from a person who needs help finding a service or just plain needs help.

One afternoon, Derek, MAP community educator, got a particularly difficult MAP AIDSLine call. It was a crisis. The caller, who lives alone and has advanced stage HIV-related illnesses, was feeling suicidal. Whenever we get calls such as these it is our practice to have a second staff person step in and work in the shadows to help respond. In this case, Lauri, MAP AIDSLine manager, sat next to Derek to help him through the crisis with the caller.

Derek and Lauri were able to keep the caller engaged, while at the same time involving appropriate emergency responders. They moved the caller beyond his moment of crisis and the next day, he came to MAP for face-to-face follow-up. While it is pretty clear he will continue to struggle with his health issues, he now knows that there is someplace and someone he can turn to. ☺

In a different type of MAP AIDSLine call the next day John, MAP health educator spoke with a man on who was starting to experience health complications due to HIV. The caller recognized his illness was having an effect on his work. He knew enough to initiate a conversation with his company's human resource person to talk about accommodations, leave of absence or transitioning out of employment. He was calling because that turned out to be a disturbing conversation.

About a year ago this same individual had cancer. Led by the same human resource person, he experienced an outpouring of sympathy and support in his workplace. However, when sitting down to discuss his HIV status with

the human resource staff, he got a very different response. Rather than extending the concern or support he received a year earlier, he was simply asked, "How did you get it?" This reaction was surprising, to say the least, and scary. The man turned to MAP for help to figure out how to get what he needs from his employer.

Stopping the "social disease" of HIV by giving the public current and accurate information, helping individuals use their legal protections responsibly, and creating smart public policies.

John arranged right away for the man to connect with Doug, MAP Wise@ Work coordinator. Doug helped the man understand his rights as a person with a disability and arranged a meeting with Lynn, MAP Legal Services manager and attorney, to develop a strategy for moving ahead with any future communication in his workplace. Because the caller's most immediate concern was about what health coverage and other benefits he might have if he leaves work, Doug also connected him with Ann, MAP benefits coordinator. Once the man's immediate needs were addressed, Doug worked with the employer and the human resource staff to help them develop a more responsive plan for addressing HIV as a workplace concern. ☺



It all got started by calling 612-373-AIDS – the MAP AIDSLine.

Giving Through MAP

Friends of MAP

Hundreds of individuals each year make a gift to MAP through the annual campaign. Others choose to donate through annual AIDS Walk contributions, attendance at our Oscar Night® America “Hollywood Party” or other events or through simply putting a check in the mail to support our efforts.

Creating Hope Leadership Giving Campaign

Many individuals and families make a leadership commitment annually to MAP through gifts of \$1,000 or above to help provide needed services. Some choose to do so through a single, annual contribution, and others do so by participating in MAP's community events, through a monthly contribution or by a gift of stock. MAP is proud of and thankful for its Creating Hope supporters.

United Way Donor Designation

United Way now provides opportunity for contributors to designate a specific charity for part, or all, of their gift to the United Way. MAP is a proud member of the Greater Twin Cities United Way.

Monthly Givers Club

MAP Monthly Givers Club enables individuals to make a monthly commitment to MAP. Monthly Givers provide MAP with a dependable source of revenue to provide for critical services, while decreasing administrative costs. Monthly gifts may be made through electronic funds transfer (EFT) from an individual's checking or savings account or from a credit card. A monthly commitment can be easily changed or cancelled at any time.

Workplace Giving and Employer Matches

Many businesses also offer the option of giving to MAP through payroll deduction, and many more support their employees' community involvement by matching their gifts of time or money.

Automobile Donations

MAP accepts donations of used automobile. Donors can avoid the hassle of selling their used automobile, have their vehicle picked up for free, take a charitable tax deduction (as allowed by law) and help MAP at the same time. The process is easy, hassle-free and can be initiated with a simple phone call. Not all cars may be accepted.

Gift of Appreciated Stock

Some donors choose to make a gift of appreciated stock. There are often certain tax benefits for doing so. MAP sells all stock donations upon receipt.

Planned Giving

Some MAP supporters choose to include MAP in their will. Planned gifts allow donors to support Minnesota AIDS Project and ensure MAP has the resources to serve future generations.

Fundraising Parties

Many MAP supporters choose to host a social event or party and raise money for the fight against HIV. This is a fun way to raise money, and can be as casual or as formal as you wish. MAP's development staff is available to assist with these efforts.

Tributes

Each year, many individuals give gifts to MAP in memory or honor of a loved one or to commemorate a special life event.

Online Giving

Now MAP has the ability to receive charitable donations online. Visit www.mnaidsproject.org and click “Give Time, Give Money—Donate Online” and follow the prompts.

All gifts to MAP are tax deductible as allowed by law.

For further information on any of the above, please contact Bob Tracy, MAP director of development and community affairs at 612-341-2060, 800-248-2437 or development@mnaidsproject.org.

LEADERS IN MINNESOTA'S FIGHT TO STOP HIV

2004 MAP Donors

Minnesotans appreciate the contributions made by individuals, businesses, foundations, civic and religious groups, and so many others to support the Minnesota AIDS Project's vision for a world without AIDS and mission to provide leadership in Minnesota's fight to stop HIV through advocacy, education and services.

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Our thanks to the thousand of individuals who made valuable contributions - from \$1 to \$99 by purchasing tickets at events such as Hollywood 2004 or by making pledges for the Minnesota AIDS Walk.

In Memory of:

A homeless man with AIDS outside the Metropolitan Opera
 Robert Rafferty and Jean Noonan Rafferty

All the young people who have died of AIDS
 Helen Kron

Ben
 Patina Park Zink

Brian and Dennis
 Tara Davenport

Chris
 Linda and Jeffrey Raines

Corrie's grandfather
 Ruth Hepp

Dane
 Amanda Tatro

Denny
 Barbara Keely

Donnie
 Dominic Tallarico

Fritz and Marc
 Harvey Zuckman

George and Olive
 Craig Swager

GMC, L, FP, FM, C
 Joseph Szweczyk

John
 Marylee Hendricks

Mark
 Richard and Georgiann Loynachan

Mark
 Susan Thayer

Mom
 Kathryn Hodgdon

Nancy
 Lisa Schwenn

Paul
 Marjorie Carlson

Sean
 Carmel Finigan

Tom and John
 Gail and Chris Frethem

Uncle Bill
 Jessica Fischer

Doug 3XE
 Gregg Painter

Robert Ahlcrona
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 Deborah Randolph

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Robert Ariel
 Gordon Thomas

James Bailey
 Roberta Carlson
 Craig Daniels
 Recelle Ellis and Marjorie Daniels
 Lorinda Parks and Bradley Harper
 D. Bartley
 Mary Bartley

Alfred Bauman
 Ruth and John Bauman

Steve Beauchemin
 Paula Leahy
 AFSCME Local 34
 Gordon Bell
 Colleen Bell

Philip Benson
 Karen Feit

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 Steven Eberly and Marilla Klein
 James and Joan Wilkins

John Bishop
 Brad Fuller

Phil Blackwell
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Ed Boersma
 Philip Haan and Joan Boersma Haan

Bill Borgmann
 Jerome Clarke

Frank Boudewyns
 Romana Trilieg

Michael Branscom
 Karen Feit

George Brooks, Jr.
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 Kenneth Rigger

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 Donna and Walter Holien

Harold Brueland
 Carol Mordorski

Glenn Burke
 Steve Bachman

Marie Burkhardt
 Karen Feit

Bill Burns
 Timothy and Janet Burns

Luella Burros
 Jeff Sandbeck

Don Byrne
 Gretchen and David Calvit

DeShon Cassidine
 Nikki Havens
 Matthew Jones
 Nancy and Anthony Paul

John Ceyner
 Gayle Masada

Bill Charles
 Deborah Dehnhoff

Arthur Chavez
 Jon Clark

LEADERS IN MINNESOTA'S FIGHT TO STOP HIV

Steve Chesler
Julianne Sinykin

Greg Chevalier
Brian and Carmi Von Arb

John Coffee '78
Robert Peskin

Sean Collis
Gary Collis

Patrick Connor
Craig Swager

Steve Crain
Jeffrey Ratliff-Crain

George Crowell
Catherine Jordan

Joel Danielson
Susan Weaver

Larry Daye
Scott Ogden

Michael Dean and Alfred Bauman
Alexa and James Dean
Dawn Cardelli and John Kuster

Billy Dee
Wynfred Russell

Art Delgadillo
Bea Delgadillo

Kirk Dillon
Pamela Truesdell

Michael Dolan
E. Vincent and Nancy Dolan

Linda Domke
Bonnie McClain

Laurie Dow
Gail Drake
Ann Flom
Peggy Larson and James Scheidt
Eleanor Spicola
Robert White

David Eckert
Glenn Harman

Steve Endean
Claire Thoen-Levin

Barbara Fassbinder
Laura Hauck

David Faulkner
Steve Kahm

Perry Ferguson
Thomas Scott

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Jay Hansen
Cynthia Pick

William Harren
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Douglas Pipan

Brian Harshman
Tom Valach

Richard Hatcher
David Feinberg

Buddy Hedstrom
Jim Durkin

Berton Henningson, Jr.
Ailys Henningson

Thom Higgins
Alton Benzkofer

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Nancy Strobel

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Karl Johnson
Jo Louise and Charles Johnson

Donald Johnson and Jeff O'Leary
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Barb Wessel

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Jon Knutilla
Alejandro Maldonado

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Anders and Julie Himmelstrup

Dan Koehler
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Jim Nelson
Danica Peterson

Kurt Nelson
Nancy Hugg

Phillip Nelson
Donna and G. Cunningham

Jim Neumeyer
Brooke Faragher

Chuck Nice
Sheila Simon

Norm Nicolais
Joseph Portanova

LEADERS IN MINNESOTA'S FIGHT TO STOP HIV

Ted Odrobina
Anna Odrobina

Carolyn Ojibway
Thomas Buchner

William Olander and Chris Cox
Robert and Mary Ann Olander

Tom Olds
Dorothy Olds

Stephen O'Neil
Cindy Kaiser

Chris Owen
Colleen Carey and Pamela Endean

Will Parker, baritone
John Michel

Jeffrey Pearson
Laurel Herman

Leroy Perenboom
Employees of Northwest Airlines

Nate Phillips
Brenda Moon

Chuck Pizzaro
Nancy Rhen

Butch Prevatt
Ellen Johnson

David Reuter
Dawn Rosvold

Madge Ridler
Murray Swanson

P. David Ring
Jean Ring

Stephen Risch
Mary Risch

Michael Robinson
Marisa Myhre

Jason Rogers
Jessica Sharkey

Michael and William Schaub
Colleen and Brent Bechtle

Fritz Schisel
Dorothy and Toby Markowitz

Fred Schmidt
Patrick Gorman

John Schultz
Barbara Woodruff

A. C. Schumacher
Anthony Schumacher

John Severns
Thornton Yancey

Steve Shatz
Paulette Myers-Rich

Brent Sherva
Danielle Callahan

Lloyd Simms
James D'Aurora

Brian Smith
Jennifer Nagel

David Smith
Helen Hughedson

Jack Smith
Dennis Sanders

Roger Smith
Marjorie Smith

Timothy Smykalski
Jodi and Terence Smykalski

Suzanne Solomon
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George Staehl
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Dickie Stafford and Michael Biernbaum
Megan Kavanagh

Jay Stangvilla
Scott and Sarah Johnson

Roger Steinlage
Michael Cipolla

John Stevens
Sally Bailey

Patrick Taffee
Stephen Taffee

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David and Lori Bird

Chris Tanner
John Motter

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John and Juliette Geisen

*The father of Michael Resnick,
the mother of Martha Arnold*
Ruth Ellen Luehr and Mark Fausner

Cliff Thompson
Judi Thompson

Tom Thompson
Pam Reynolds

Greg Thul
Mary Kay Ludewig

Rick Tjaden
Amy and Curtis Gutoske

Ricardo Trejo
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Twin Cities Gay Men's Chorus Members
Ron Anderson

Brad Undahl
Pamela and Scott Sorensen

Jan Van Wieringen
Benno Groeneveld

Michael Voss
Mary Briggs
Adele Reagan

Matthew Waite
Clair Wood

Kate Wakerly
Laura Gaines

Dean Walradt
Sue McConaughy

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Mary Ellen Weller

George West
IBM US Payroll Services

Richard Wilhelmy
Kurt Wilhelmy

Scott Wilson
Sandra Wolfe

Mary Winkel
Sheldon and Martha Anderson
Robert and Barbara Danielson
Teryl and Thomas Etienne
Sharon Fischtrom
Karen Houge
R. and M. Kolling
Tim McClernon
Mary Ann and James McDonald
Vernon and Paula Michel
Vernon Schaefer
Danny and Nancy Scrabeck
Susan Stendel
Janell Thome and Carryl Dressler
Frederick and Janice Ulrich
Thomas Wagner

Frank Winkels
Leslie Bendtsen
Anthony Sinner

Phillip Winter
Kevin Casey

Gary Wolfe
Douglas and Susan Williams

Jon Wood
Helen Clements

Steve Wood
Jan Kirst

Dr. Richard Wright
Amy Wright
Gary Wright
William and Ruth Wright

Rev. Thomas Wirzas
Richard Fahel

"Rocky" Wuest
Steven Hemmer

Tim Zutter
Bryan Gieseke

In Honor Of

Access Works
Kevin Sitter

AIDS Care Partners
Sarah Gottfried
All affected by this disease
Krystal Banfield

All the people living with this disease
David Rossetti

Brad
Bill Ward

Chris
Nicholas Sokolow

David
Steven and Angela Diehl

Everyone fighting this disease
Max Goldstein

Facing the challenge of HIV/AIDS
Norma Cross

Göran and John
Elizabeth Tisel

My children and grandchildren
Jay Walser

Paul's commitment to the fight against HIV
Mark Hiemenz and Charlie Rounds

Peter's Broken Tooth
Daniel Thompson

Rocky & Jim
Brenda Kolling

Tom
Harvey Zuckman

Us
Aaron Hooks Harris

*7th grade confirmation class
at Bethlehem Lutheran*
Salim Kaderbhai

David Akins
E.G. Akins
Ingrid Alford

Bob Allen
Robert Allen

William Alspaugh
Jeff Alspaugh

Amethyst Counseling Services
Tammy Johnson

Andy Ansell
Stephen and Deborah Ansell
Nancy and Darwin Clark
Andy Momont

Duane Bandel
Cynthia Brockway

Jonah, Nora and Alex Bengtson
Susie and Aaron Valentine-Bengtson

LEADERS IN MINNESOTA'S FIGHT TO STOP HIV

Chris Bonneville
Eugene Eliasen

Linden Bowman's Birthday
Abitare Design Studio
Steven Anderson
Michael Bratholdt
Douglas Bredeson
Karl Breibarth and Richard Nye
Lee Christiansen
David and Charlotte Colwell
Shawn Fusco
Golden Valley Realty
George Hartson
Cory Johnson
William Kirchner
Christopher Kraus
Robert Lord
Todd Pinzuti
John Sheehan
Jon Steidel
Mark Velez

Brian Breen
Chris Bernardi

Ford Campbell
Vaughn Asselstine

Christopher Campo
Lorraine and Gordon Rowe

Sylvia Scott and Elijah Cardinal
Maria Lopez

Dan Cashman
Mark Tracy

Dr. Mike Castle
Jean Denney

Mickie Cereme
Dorene Bruns

Kelly Chemberlin
Elizabeth Ely

Kristi Cotto
Robert Ecekron

Shane Cox
Mary Cox

Douglas Crane's Retirement
Northfield Education Association

Partick Daniels
Stobhan Kernan

M. Dekreif
Saba Habte

Vance Dols
Rachel Olson

Eckankar
Jan Whiteley

Anne Elmer
Kay Feine
Randy Entenman
Leslie Koepke

Suzanne Farrell
White Ash

*The marriage of Michael Fink and
Julia Mitchell*
Bruce and Caree Graybow

Tim and Naomi Frush
Jeffrey Frush

Timm G.
Jennifer Koontz

Susan Guesnard's Graduation
Jane Stein Kerr and Euan Kerr

Monona Guy
Jason Rasmussen

Chris Haley-Walden
Gayle Bidne and Andrew Birmingham

Rosalie Hall
Edith and Norman Garmezy

Marianne Hicks
Janell Decker

Les Hohenstein
Delphin and Carol Hohenstein

Semeir Jabr
Evelyn and Richard Schmidt

Adam Kiem
Mark Sauter

Jeanne King
Paula King

Paula Kostman
Ronald Kostman

Tommy Lee and Casy
Shirley Lopez

Lesbian, Gay, Bisexual and Transgender Youth
Laura Ayers

Kim Lieberman
Tina Bayonet

Craig and Maryanna Litsey
Calvin and Christine Litsey

Cari Lombardi
Amy Boland

Ann Lowry
Karen Poortvliet and Bradley Goodell, Jr.
Breanne Goodell

Dominick Luccarelli
Dolores Luccarelli

Bronce MacDonald
Carol Hobart

*John Maddix and Whitman-Walker Clinic,
Washington, DC*
William Maddix

Anne Maimares and Eric Skanpohl
Colleen Bracy
Sean & Mark
Claire Thoen-Levin

Mark McKee
Adam Krueger

Aaron Miller
Angela Mills

Minnesota AIDS Project
Melinda Chateauvert

Kris Moky
Lynn Theurer

Joel Nevarrez
Michelle and Timothy Burt

Bev Palmquist
Carl and Mary Lofy

Toni Plante
Erik Kolz

Christopher Postel
Kimberly Elumba

Jason Potasnik
Shirley and Gary Potasnik

Gary Preston's Birthday
Ellen and Scott Glatstein

R. R. R.
Lori McGinn

Anthony Rhody
Joyce Rhody

Karin Rostance
Michael Rostance

Thomas Rud
Joyce and Rodney Rud

Wynfred Russell
Camille Abrahams

Sophie and Teddi Schatz
Gretchen Schatz

Niles Schultz
Mary Ellen Hennen

Scott Showalter
Lucille Coleman

Karen Starry
Ruth Cronje

Harry Stevens
JoAnne Mills

Rick Sutherland and Wendy Mills
Naomi Mahler

Lorraine Teel
Morris Hartman

The kids of Camp Benedict
Annalisa Eckman

Keith Theriot
Robert Guenther

Mark Thompson
Patricia Drake

Bob Tracy
Douglas Bellrichard and Ian Ritchie

John and Meghan Valentine
Susie and Aaron Valentine-Bengtson

Gary Van Den Heuvel
Karolyn Zimmerman

Kristopher Van Kampen
Karolyn Zimmerman

Mark Weeks
Diane McCarty

Gregg White
John Newman

Hersch Wilson
Ward and Donna Edwards

Andy Ansell and Steve Wolgram
Duane Bandel and Robert Lawser

Steve Wolgram
Andy Momont

World AIDS Day
Robert Webster

Dennis Yelkin's 58th Birthday
Edward Alch and Patrick Pryor

*We regret any omission or errors in presenting
our 2004 donors. Should you have questions
or concerns, please contact MAP director of
development & community affairs at
612-341-2060, 800-248-2437, or
development@mnaidsproject.org.*

MAP client statistics

HIV-Positive Persons Receiving Ryan White Care Act Funded Services from MAP During 2004

	MAP N=1,640	Minnesotans Receiving RWCA Services N=3,838*		MAP N=1,581	Minnesotans Receiving RWCA Services N=3,393*
Gender			Country of Origin		
Male	69%	74%	United States	82%	50%
Female	30%	25%	Other	16%	15%
Transgender	1%	<1%	Unknown	2%	35%
Race			Geographic		
American Indian	3%	3%	Residence		
White	47%	47%	Twin Cities Metro Area	88%	87%
African American/Black	37%	29%	Greater Minnesota	10%	10%
Asian/Pacific Islander	1%	1%	Unknown	2%	3%
Other	5%	1%	Children Living in the Household		
More than one race	6%	2%	Yes	18%	12%
Age			Income Status		
19 and under	2%	2%	Less than or equal to federal poverty level	68%	60%
20 – 29	12%	13%	Insurance Status at Intake		
30 – 39	30%	30%	Private Insurance	20%	23%
40 – 49	40%	38%	Public Program	70%	43%
Over 50	17%	17%	No Insurance	8%	6%
Exposure Risk			Other or Unknown	2%	29%
Male-to-Male Sex	43%	37%			
Heterosexual Sex	31%	25%			
Male-to-Male Sex and Injecting Drug Use	5%	2%			
Injecting Drug Use	10%	6%			
Blood Recipient	<1%	1%			
Hemophilia	<1%	<1%			
Perinatal Transmission	1%	1%			
Unknown	8%	16%**			

*Represents the number of HIV-positive Minnesotans currently receiving publicly funded Ryan White Care Act (RWCA) Funded Services.

**At the time of this report, MDH had yet to interview a number of newly reported cases of HIV.

MAP financials

2004 FINANCIAL STATEMENTS

Revenue

Government Contracts & Grants	3,214,786
Unrestricted Contributions	396,858
Special Events, Net	358,370
Other Income	9,342
Interest from investments	13,421
Net Assets Released From Restriction	263,166

TOTAL REVENUE **4,255,943**

Expenses

Direct Financial Assistance (includes housing subsidies & emergency financial assistance)	885,478
Client Services	1,195,141
Education & Prevention	835,797
Public Policy & Client Advocacy	590,517
Communications	164,034
Total Program Services	\$3,670,967

Development & Fund Raising	210,073
Management & General	390,366
Total Support Services	600,439

TOTAL EXPENSES **\$4,271,406**

**INCREASE IN UNRESTRICTED
NET ASSETS** **(\$15,463)**

Assets:

Cash & Investments	677,650
Accounts Receivable	505,692
Land, Building, Furniture, Equipment, net	2,015,872
Other Assets	6,000

TOTAL ASSETS **3,205,214**

Liabilities & Net Assets:

Current Liabilities - Accounts Payable & Lease Obligation	20,733
Accrued Expenses	96,541
Deferred Revenue	1,505
Current Portion of Long Term Debt	86,964
Long Term Debt Obligations Less Current	1,452,149

Net Assets - Unrestricted Designated By Board: Reserve Fund	899,144
Equipment Replacement Fund	511,034
Temporarily Restricted	137,144

**TOTAL LIABILITIES &
NET ASSETS** **3,205,214**



Leadership Minnesota Can Rely Upon

The Community's Confidence

Approximately 10,000 individuals, businesses and foundations supported MAP during 2004 with contributions ranging from one dollar to tens of thousands of dollars.

Capable Service Provider

The public sector has strong confidence in MAP's ability to provide quality services. 76 percent of total revenues come from government contracts.

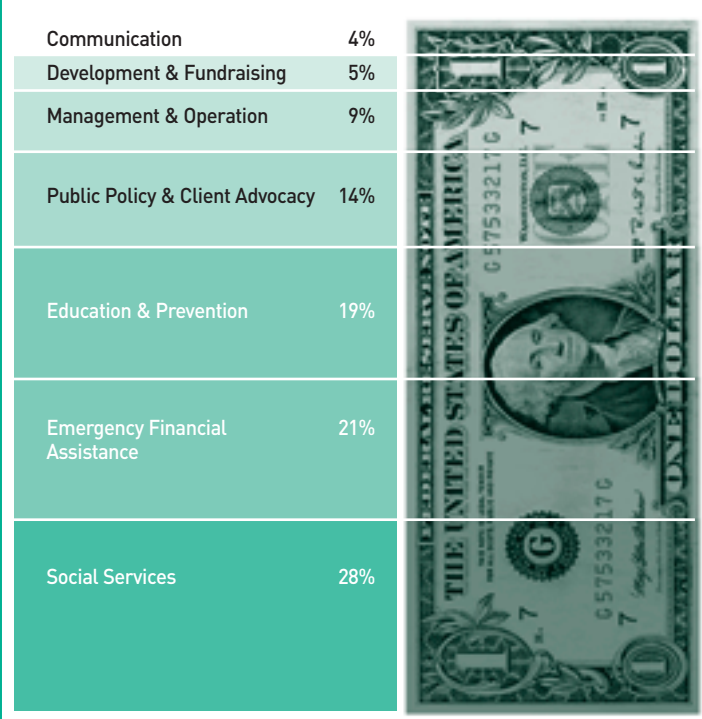
Sound Finances. Future Capacity

Due to a long history of sound financial management, MAP had the capacity in 2004 to respond to a unique opportunity to purchase its building and adjacent properties, creating stability in current operations, flexibility to change and resources for the future.

Respected Stewards

MAP strives to maximize service to individuals and the community by keeping its administrative costs low. 86 percent of every dollar received by the agency went into services.

MAP delivered services with an operating budget of
\$4,271,406



1400 Park Avenue
Minneapolis, MN 55404

www.mnaidsproject.org

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